

Presentation to Investors

Topics

- Fund Objectives
- Why Invest Now?
- Core Competencies
- Firm Management
- Investment Criteria
- Fund Structure
- Executive Summaries
- Sample Investment Profiles
- Fund Terms
- Questions and Answers



Fund Objectives

- Invest in Private and Public Companies
- Get and Stay involved in portfolio companies
- Recognize and Mentor when process change is needed
- International fund and reach
- Access to USA investment markets
- Access to USA and European technology innovations



Why Invest Now?

Strategic indicators are aligning:

- Euro strong against the dollar
- Markets are uncertain and do not offer any chance for real growth over the next 3-5 years
- Attractive companies need expansion capital

Invest **now** in the U.S. to get maximum return both as a hedge on currency and an early play in technology and/or food as the markets bottom out. Over the next 3-5 years this is where the real capital growth will develop.

"Foreigners buy up U.S. assets. The latest *Flow of Funds* report from the Federal Reserve Board indicates that U.S. assets are "on sale" for foreigners who can use trade surpluses, petrodollars and appreciated currencies to pick up stocks and bonds even as domestic investors stay cautious. Investment time horizons may be the key differential in assessing this divergent equity market participation." *Citigroup 3-14-08*



Why BVB Capital Group?

Access to Deal Flow Knowledge of Deal Structure

<u>Private</u>		<u>Public</u>					
Convergent	Teradata	Home Depot	Tandem				
Cyrix	Just for Feet	Costco	Genetech				
Compaq	Lotus	Intel	Hewlett Packard				
Intuit	PizzaHut	Texas Instruments					
Bed, Bath & Beyond		Raychem					
Ciena Semiconducto	or	Amp					
Sbarros		Millipore					
Obdition		Molex					

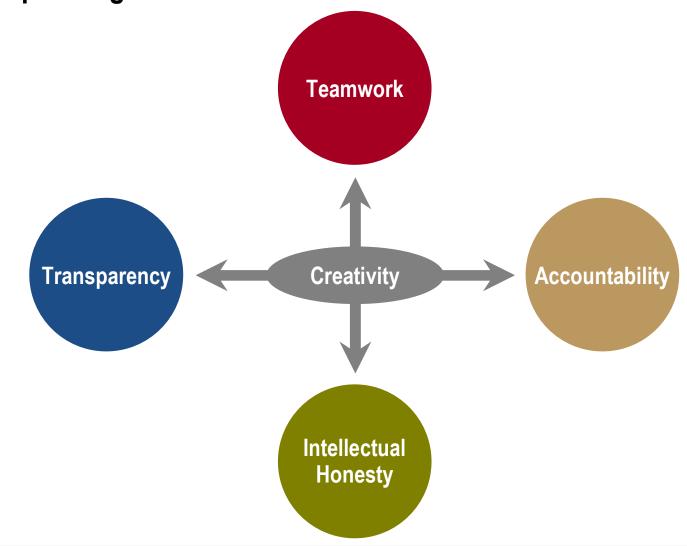


Core Competencies

- Deep understanding of technology
- Fundamental knowledge of target markets
- Extensive business management experience
- Seasoned early stage experience
- Ability to match innovation with growth markets



Core Operating Values





Managing Member

Marco Bonilla General Partner

34-year career as a Senior Partner at Deloitte Consulting, and IT executive at a Fortune 100 company as well as operations executive across multiple industries.

- Information Technology
- High Tech Manufacturing
- IT Outsourcing
- Software On-Demand

- Engineering Services
- Retail
- Telecommunications
- Energy

A number of successful start-ups in three continents (Board and operations). Management and consulting experience includes:

- HP
- Ericsson
- ITT
- ATT

- Coca Cola
- Digital Equipment
- Telecom Italia
- Telefónica

- Tyco
- Clair's Stores
- CitiGroup
- Wachovia Bank

- Bank of America
- KPMG
- World Bank



Managing Member

Rob Van Naarden General Partner

38-year career as an engineer, marketer, and sales professional with various start-ups and turnaround situations.

Managed companies through executive management positions including several CEO roles from zero to ~\$700 million USD in revenues, from zero to multi thousand employees and from early stage to sustained positive cash flow and profitability.

Experienced in both private and public companies.

- Digital Equipment
- Convergent Technologies
- Ardent
- Supermac

- Netframe
- Sensar
- Empire
- Verdasys



Managing Member

Glenn Norem General Partner

- 30-year career in the electronics industry includes product development, business development, venture capital, entrepreneur, public company CEO, and merger & acquisition advisory services.
- 25 years of venture capital investment experience primarily on start-up and seed stage investing in the "hi-tech" electronics industry (software, communications, semiconductor, and services).
- Founder & Managing Partner Lonestar CAPCO Fund
- Founder & CEO ViewCast, Inc.
- Founder & Exec Chairman at eeParts, Inc.
- Founder & Exec Chairman at B2B Catalyst



Member

Ed Zander Special Advisor

- 38-year career as a Senior Executive with various high profile companies:
- Chairman and CEO, Motorola
- Managing Partner, Silver Lake Partners
- President/COO, Sun Microsystems
- Vice President Marketing, Apollo Computer
- Director of Marketing, Data General
- Electrical Engineer, Raytheon Corporation



Member

David Bellet Advisor & Chairman of IAB

- 37 years of investment experience both at Citibank Investment Management Group (IMG) and Crown Advisors (Founder and former Chairman).
- Crown Advisors' clients both domestic and international included corporate pension funds, university endowments, state pension funds, wealthy families, entrepreneurs and general partners of private equity firms.
- Serves on the Advisory Boards of several well known private equity firms with capital in excess of \$16 billion including Alta-Berkeley (England), CenterPoint Ventures (Texas), Noro-Moseley (Georgia), Sevin-Rosen (Texas) and Welsh Carson Anderson & Stowe (New York).



Member

Bryan Wood Member of IAB

- 31 years of investment experience. Founder of Alta Berkeley in 1981.
- Alta Berkeley manages venture capital funds investing in early stage communications, information technology, media and health care companies in Western Europe, USA and Israel.



Accomplishments

- Equity Investments in: numerous successful start-ups (e.g. Lotus, Ciena, Convergent, Bed, Bath & Beyond, Cypress, Sbarros, Creditek)
- Start-up from inception to \$675M in revenues, IPO, darling of Wall Street, then sold to Unisys
- First platform to combine MS Windows and Mac OS, grew to \$25M in revenues, sold to Motorola
- IT Services, Software Development & Outsourcing Call Center start-ups on 3 continents
- Developed new PC division in Mac oriented company and transitioned successful merger
- Developed most robust biometric, Iris Identification, licensed to GE, LG and Panasonic
- First revenue share with USPS in 277 years!
- Process Re-engineering for Fortune 500, increased productivity 35%



Management's Extensive Network

Centralized decision-making; distributed sourcing; closeness for investing

- Other Venture firms and industry/company contacts for sourcing deals
- Local relationships: entrepreneurs and operating executives
- Relationships with entrepreneurial organizations...
- Existing affiliations with major research universities and institutions (Tech. Lic.)

University of Pennsylvania
 Carnegie Mellon University

Princeton UniversityColumbia University

Temple University
 University of Pittsburgh

New York UniversityJohns Hopkins University

David Sarnoff Research Center
 Georgia Institute of Technology

Active Investment Advisory Board (IAB)

David Bellet (Chairman), Bryan Wood, Ed Zander



Investment Criteria

- Potential to dominate category
- Compelling and diverse path to liquidity/exit strategy
- Senior Management with Relevant Experience
- Market with Potential to support \$100M revenue companies and global potential
- Compelling products or service
- Sustainable Competitive Advantage
- Capital Efficient Business Model

Target companies that can get to revenue generation for less than \$3 million and be cash flow positive with less than \$30 million of funding.



Active Investment Advisory Board (IAB)

- Each of the IAB members has been actively involved in the venture capital and investment field for the majority of their careers, been early investors in major companies, built their own investment firms, served on the advisory boards of private equity firms and have unique and extensive investment and industrial network contacts.
- The IAB will have 6 total members
- Each investment will get formal review of the IAB
- Meet the management of potential investments
- Will assist with deal flow
- Will assist with deal structure



Investment Approach

- Proactive thesis-based investing
 - Analysis driven; market led
 - Deep understanding of markets
- Value oriented filter on all we do:
 - Make our capital as efficient as possible
 - Investing in less efficient markets
 - Focus on value creation: entry to exit

Actively manage and be involved



Tech Fund Executive Summary

- Investments will be made in North America and Western Europe with specific focus in the U.S. and Spain for both Funds
- Technology Fund will focus primarily on hardware & software solutions in six areas:
 - Enterprise Data
 - Artificial Intelligence
 - eCommerce and Web-based Application Delivery
 - On-Demand Software and Services
 - Security Convergence Software Solutions and ServicesMobility Software

With a conscious focus on businesses the directly or indirectly contributes to a "greener" and more energy efficient world



Clean Tech Environment

Market Drivers

- Enormous demand for energy
- Dependence on oil
- Global warming
- Current political support of alternative energy

Challenges

- Not yet economically competitive
- Long adoption cycles
- Capital intensive
- Manufacturing risks



Technology Clean Tech Strategy

Selectively looking at areas in CleanTech

- Strong value propositions relatively independent of government legislation, price of oil, etc.
- Short time to market
- Capital efficient projects
- Technologies driving lower costs without scale requirements
- Areas that leverage semiconductor and/or systems expertise



Green (Clean Tech) Comes In Many Colors

- Alternative Power Sources
- BioFuels
- Solar Panels/Photovoltaic Cells
- Electric Car Recharging Stations
- Network Power re-Distribution & Management
- LED Lighting
- Organic Foods
- Integrative Medicine

All new technologies that lead to a Greener society without which it would not happen!



Greener (Clean Tech) Examples

- Coulomb Technologies
- Lighting Sciences
- Powergistics
- BioSer
- Carbon Networks
- Optimum
- Roth Bros.
- Cadence Network
- Research Clear Edge

- Organic to Go
- Healthy Humans

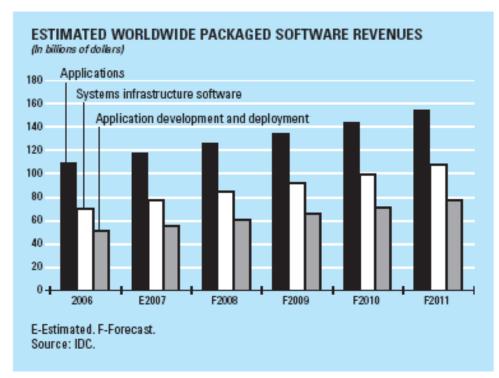


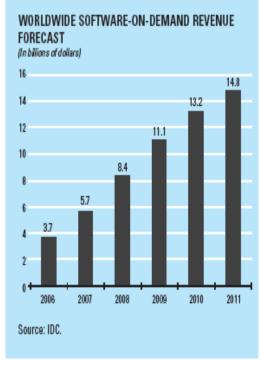
Tech Fund Investment Strategy

- Recurring revenue/annuity business
- Hardware/Software and Services only
- Content providers for mobility sector
- Mobility related services and solutions
- Software solutions for small businesses
- Expansion of USA companies to European market



Trends in Software Technology





Applications: 7.1% CAGR through 2011

Application Development: 8.7% CAGR through 2011 System Infrastructure: 9.0% CAGR through 2011

<u>Application Development</u>: Info & Data Mgmt, App Life Cycle Mgmt, Design and Construction tools. Development platform and Middleware

<u>System Infrastructure</u>: Operating Systems, Operating System Enhancements and Data Center Management

On Demand Software: 32% CAGR through 2011

<u>On Demand</u>: delivery of application services via the Internet, example Salesforce.com

NOTE: All software was a \$230.4B market in 2006 and expected 8% CAGR through 2011



Sample Tech Investments – Fund I

Company	Location	Primary Contact	Private/ Public	Comments
ekkoTV	Philadelphia, PA	Andrew Sternthal	Private	Collaborative teleconferencing
Lighting Sciences	Dallas, TX	Ron Lusk	Public	LED Lighting
Verdasys	Waltham, MA	Mark Morley	Private	Data Security Software
Infobionics	Minneapolis, MN	John Bjelland	Private	Small business relational DB software
fi2net	Madrid, Spain	Juan Manuel Fernandes	Private	Encrypted cell phone software
Ad Astra Rocket Co.	Webster, TX	Dr. Franklin Chang-Díaz	Private	Variable Specific Impulse Magnetoplasma Rocket (VASIMR)
Verdiem	Seattle, WA	Kevin Kluster	Private	Power Management
IPSoft	New York, NY	Chetan Dube	Private	Outsourced network and systems infrastructure support company
Finpago	Conshohocken, PA	Fred Hawkins	Private	Auto Consolidation of pre-tax health care spending and reimbursement
Mint.com	Mount View, CA	Aaron Patzer	Private	Consumer financial management
CenTrak, Inc.	Newtown, PA	Ari Naim	Private	Active RFID, tracking people and equipment
TicketLeap.com	Philadelphia, PA	Christopher Stanchak	Private	"Ticketmaster" for small and medium sized events
Xercel, Inc.	Philadelphia, PA	Patricia Tawadros	Private	Age 7-14 age verified social learning network
Anthillz	Philadelphia, PA	Blake Jennelle	Private	"ebay" of the labor market



Sample Tech Investment Profile I

ekkoTV is a LIVE video-based Web2.0
 discussion platform allowing any individual
 or company with a community, content,
 or blog site to:

Create

 Simultaneous live broadcasted discussions with their look & feel right in their site

Connect

 Users and visitors to discussions from stories in a site or for personal communication

Generate

 More content, traffic and revenue by providing an interactive experience





ekkoTV Online Discussion Platform



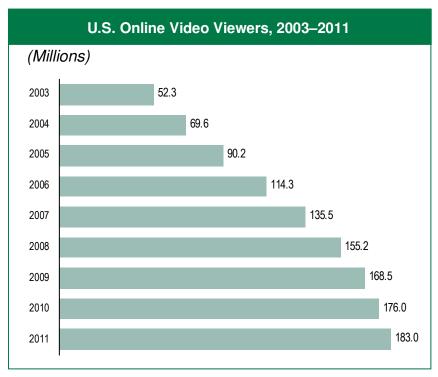


ekkoTV Market Data

U.S. Online Advertising Spending, by Format, 2005–2011									
(Millions)									
	2005	2006	2007	2008	2009	2010	2011		
Paid search	\$5,142	\$6,970	\$8,288	\$10,234	\$12,224	\$14,212	\$16,151		
Rich media/ video	\$1,003	\$1,476	\$2,145	\$2,916	\$3,794	\$5,007	\$6,205		
Display ads	\$2,634	\$3,444	\$3,900	\$4,522	\$5,058	\$5,491	\$5,840		
Classified	\$2,132	\$2,788	\$3,315	\$4,046	\$4,637	\$5,168	\$5,840		
Referrals	\$753	\$902	\$975	\$1,071	\$1,265	\$1,292	\$1,278		
Sponsorships	\$502	\$492	\$488	\$536	\$562	\$485	\$456		
E-mail	\$251	\$164	\$195	\$238	\$281	\$323	\$365		
Slotting fees	\$125	\$164	\$195	\$238	\$281	\$323	\$365		
Total	\$12,542	\$16,400	\$19,500	\$23,800	\$28,100	\$32,300	\$36,500		

Note: eMarketer benchmarks its U.S. online advertising spending projections against the Interactive Advertising Bureau (IAB)/PricewaterhouseCoopers (PWC) data, for which the last full year measured was 2005; online ad data includes categories as defined by the IAB/PWC benchmark — display ads (such as banners), paid search ads (including contextual text links), rich media (including video), classified ads, sponsorships, referrals/lead generation, e-mail (embedded ads only) and slotting fees.

Source: eMarketer, February 2007



Note: Ages 3+; online video viewer defined as an individual who downloads or streams video (content or advertising) at least once a month.

Source: eMarketer, February 2007



Why Invest in BVB Capital Group?

- Experienced Team (over 180 cumulative years)
 - Disciplined
 - Thorough
 - Detail Oriented
- Industry knowledge
- Broad investment network (deal flow)
- Deal structure experience (getting the most out of every investment)
- Attractive to invest in the U.S.



Fund Terms

Investments in Fund I (Technology) will be no less than \$5,000,000 USD and no more than \$20 million USD per investor unless otherwise agreed to by the General Partner.

Technology Fund

Fund	BVB Fund, L.P., a Delaware limited partnership
General Partner	BVB Capital Partners LLC, a Delaware limited liability company
Fund Size	\$100 million USD Target
Fund Focus	Small private and public technology companies
Fund Life	10 years, with right to extend to complete wind down of Fund
Fund Close Date	July 31, 2008
Management Fee	2.5% per annum on Capital Commitment paid quarterly in advance
GP Carried Interest	20% of profits



Q&A

Discussion

"The question never asked is the question that needs to be most answered"

— Theodore Roosevelt



Appendix

Back Up Slides



Investment Methodology

People – the secret is evaluating the people

Product – invest in companies that are leaders

Potential – look at growth sectors of the economy and megatrends. Where the growth sectors intersect megatrends is where we believe is the greatest potential.

Predictability – One of the biggest challenges for a young, fast growing company is delivering operating results that are predictable. The key to determining its predictability and its ability to outperform expectations is partially a business model, but also partially a function of the first three Ps.





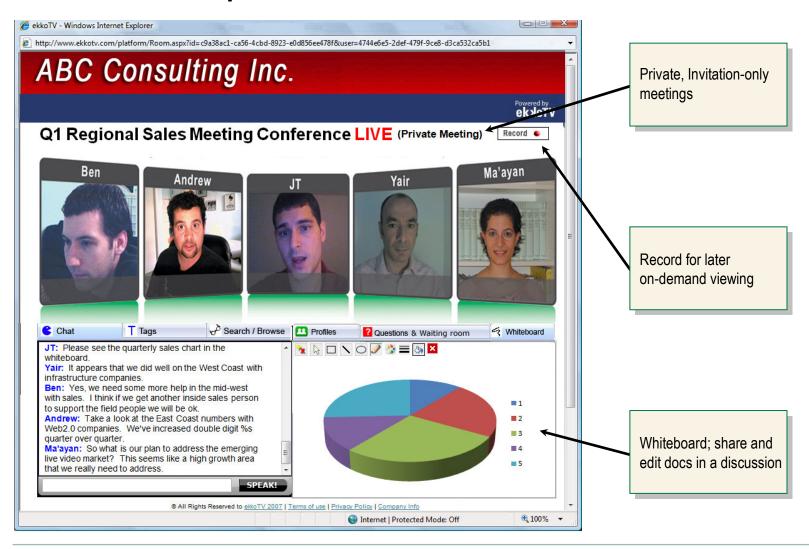


ekkoTV Video Demo





ekkoTV – B2B Implementation





US Internet Ad Spend = \$288 Per Home vs. \$818 for Newspapers?

Medium	2007 Advertising Spending (\$B)	Y/Y Growth	Households (MM)	Ad Spending / Household (\$)
Direct Telephone	\$110	7%	107	\$1,032
Promotions	116	5	115	1,011
Newspapers	46	-7	56	818
Classifieds	15	-14	56	260
Direct Mail	61	4	114	532
Broadcast TV	44	-5	112	390
Cable TV	27	6	80	327
Internet / Online	21	26	71 👚	288
Radio	20	-3	113	172
Yellow Pages	16	1	114	141
Outdoor	7	7	114	63
Total	\$469	3%		\$4,774
Average	47			477

Newspapers include Classifieds. Promotions (\$116B) include: incentives (\$30B), promotional products (\$27B), point-ofpurchase (\$19B), specialty printing (\$9B), coupons (\$7B), premiums (\$7B), promotional licensing (\$7B), promotional fulfillment (\$6B), product sampling (\$2B), and in-store marketing (\$2B). Households may use multiple advertising mediums.

Source: PricewaterhouseCoopers, IAB, Jupiter Research, McCann-Erickson, Morgan Stanley Research



Ongoing Traction of Online Video

- YouTube 258MM unique global visitors, +94% Y/Y, 25B minutes, +146% Y/Y⁽¹⁾; other video distribution models: Hulu, Fancast, veoh, Joost, Sling Media, VUDU...
- YouTube accounted for 56% of unique US video viewers + 33% of videos watched online in 1/08⁽²⁾



Source: (1) comScore global 1/08; (2) comScore Video Metrix (US) 1/08, Morgan Stanley Research

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Historical Asset Class Performance Table – 10 Years Through June 2007

			Equities			Hedge Funds				Private Equity			
	Cash	Core Fixed Income	US Large Caps	US Mid Caps	US Small Caps	Int'l Developed		Multi-Mkt Directional	Market- Neutral Arb	Commodities	REITs	Venture Capital	Buyout/ Mezzanine
Annualized Return:	3.9%	6.0%	7.5%	11.9%	9.1%	8.0%	6.7%	9.6%	7.0%	7.4%	13.2%	14.0%	13.7%
Standard Deviation:	0.6%	3.6%	15.2%	16.0%	19.7%	14.9%	24.2%	6.3%	2.4%	14.3%	14.3%	29.1%	11.0%
Sharpe Ratio:	0.00	0.58	0.30	0.54	0.34	0.34	0.24	0.88	1.25	0.30	0.67	0.44	0.89

